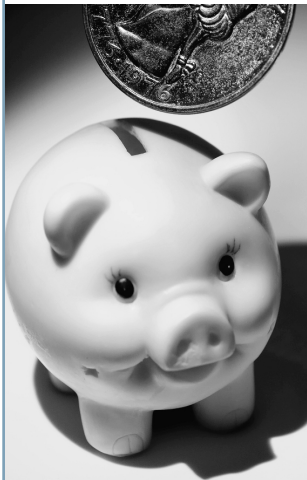




NEWSLETTER

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ARE YOU A PENNY PICKER-UPPER?

- DAYANA YOCHIM

They weigh down our wallets, rattle around in our vacuum cleaners, and are summarily dismissed by most vending machines. You never have enough when you need them, yet their value is so inconsequential that store clerks leave bowls of them by the checkout counter completely unguarded. Still, when the glint of a grubby one on the sidewalk catches our eye, what do we do? Four out of five of us stop and pick it up.

Pennies may be the most vilified currency still in circulation (a handful left as a tip is the ultimate insult to waitstaff), but according to a **Coinstar** (Nasdaq: CSTR) survey released earlier this month, we just can't get enough of them. (Coinstar is also a *Motley Fool Hidden Gems* pick.)

The 8th Annual Coinstar National Currency Poll found that 79% of people — 84% of females and 74% of men — will pick up a penny off the ground even though more than one-quarter of the population says it doesn't even value loose change or keep track of it.

But maybe we should.

American idle

An estimated \$10 billion in change (including pennies) is gathering dust in piggy banks and giant water-cooler bottles (and cookie tins, empty mayo jars, and ashtrays) across the nation. That amounts to nearly \$100 per household in out-of-circulation loose change. (According to Coinstar's "how much is in your jar" calculator, an eight-ounce container holds approximately \$14.27 in change, while a one-gallon jug could add up to \$228.34, depending on the mix of coins.)

The reigning penny-collecting champ is 78-year-old Eugene J. Sukie, a retired glass plant worker/supervisor. Last November, he lugged in the last batch of his 1,048,013-penny collection to the Giant Eagle Supermarket in Lyndhurst, Ohio. (For the decimally challenged, that amounts to \$10,480.13.) This was no one-day, one-man endeavor: Coinstar helped Sukie transport the 3.5 tons of pennies he rolled and stored in 575 cigar boxes in his basement for the past 34 years. (Despite the hernia risks, how could the publicly

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SEARCHING FOR FUNDING

As an undergraduate student thinking about law school, or a current law school student, you may sometimes feel like funding your education is an impossible task. Let's face it. Law school is very expensive, and unless you are independently wealthy, you may need to find creative ways to pay for your education. However, don't despair! You really do have several options. Unless you have spoken to your school's financial aid office, or have a savvy parent or sibling, you might not know about programs designed to help you pay for your education. The following is a general description of the major resources available for funding your education.

Every year, students across the country apply for, and receive, federal financial aid. According to the U.S. Department of Education's website, \$67 billion of financial aid will be provided this year by the Department of Education to help millions of students finance their postsecondary education. The most common type of federal education loan is a Stafford Loan. Stafford Loans may be issued directly from the government to the student, or they may be issued by a private lender, such as a bank or credit union, belonging to the Federal Family Education Loan Program (FFELP). Either way, these loans are guaranteed against default by the federal government.

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Although the market for student loan services is extremely broad, our company has chosen to focus on one elite niche: We cater to the particular needs of law students and graduates. On average, a juris doctorate student will have around \$100,000 in student loans by the time he or she graduates - a much larger amount than many other kinds of graduate students. A J.D. will also often have questions that only someone with a legal background would think to ask. Established and run by attorneys, Law School Loans is prepared to fulfill the needs of law school graduates at every level. We invite you to visit us at www.LawSchoolLoans.com.



NEWSLETTER

Searching For Funding continued from page 1

traded self-service coin-counting machine company pass up the PR?)

In order to receive a federal loan, you must fill out a FAFSA (Free Application for Federal Student Aid), which you may find online or through your school's financial aid department. You must also meet the federal government's eligibility requirements. Some of the requirements are that you must be a U.S. citizen or permanent resident, you must be enrolled at least half-time and be pursuing a degree or certificate, and you must maintain satisfactory academic progress.

Something else to remember about Stafford Loans is they may be subsidized or unsubsidized. If you are eligible for a subsidized Stafford Loan, the government will pay the interest while you are in school. Subsidized Stafford Loans are generally given to students who can demonstrate financial need. If you receive an unsubsidized Stafford Loan, you will be responsible for paying all of the interest, although you may have the payments deferred until after graduation. To qualify for an unsubsidized Stafford Loan, you do not need to demonstrate financial need.

The amount of your Stafford Loan will vary depending on your year in school. However, graduate students may borrow up to \$18,500 each year (with \$8,500 being subsidized) with a combined limit for graduate and undergraduate federal loans of \$65,500 for dependent students.

Stafford Loans have variable interest rates, and this interest rate is adjusted each year on July 1st. Stafford Loans have an interest rate cap of 8.25%. All lenders offer the same base rate for Stafford loans because the interest rate is pre-determined by the government, although many lenders offer payment incentives and/or discounts to help you reduce your interest rate further.

Students who use Stafford Loans to finance their education will also enjoy a six-month grace period before they begin repaying their loans. The grace period starts upon graduation or any time the student's enrollment status drops to below half-time. During this grace period, no payments for interest or principal are required. Additionally, in times of financial difficulty, students may be able to defer their payments or apply for a period of forbearance until their situation improves. Federal loans generally qualify for up to two years of forbearance over the life of the loan.

Private student loans have many differences from federal student loans. However, if used properly, they may also be an effective tool for education funding. Private education loans are issued by lenders such as banks and credit unions. They are regulated by the federal government, but there are no guarantees against default.

The main difference between federal loans and private loans is that private loans are credit-based. This means that your eligibility is determined by your credit rating. Requirements do vary by lender, but most private lenders will allow you to use a cosigner, or co-borrower, to qualify for a private loan. Furthermore, private lenders may require proof of income from the student or a cosigner before the student is approved for a loan.

Another difference between federal and private student loans is in interest rates. Generally, private loans will have a higher interest rate than federal loans, and the student's (or cosigner's) credit score may have an effect on the interest rate. Many private lenders start at a prime interest rate and then add a margin depending on the credit score. If the borrower does not have good credit, the interest rate will be higher.

Your school may also offer some type of institutional funds, such as scholarships, grants, or work-study programs. You should discuss these options with your school's financial aid staff. To qualify for most institutional funds, however, you may need to demonstrate financial need. As a law student, you should also look into opportunities for paid internships to help with your finances and provide you with valuable experience.

Your parents may choose to help you finance your education by taking out a home equity loan. This type of loan is also credit-based and depends on the amount of equity you have in your home. An advantage to this type of loan is that the interest is typically tax-deductible.

Another financing option is through the use of personal assets, such as 401K plans, stock portfolios, savings accounts, and IRAs. Using assets offers a debt-free option for funding your education. Before you liquidate an asset, though, you should weight the potential earnings against the fees, penalties, and interest associated with a student loan. You may find you are better off hanging onto your assets.

In a crisis, you may need to use your credit cards for some of your education financing needs. This is usually not the best option for parents or students, and should only be considered if you have no other less expensive ways to pay. Since the interest on credit card debt is generally much higher than on other types of debt, using your credit cards should only be a last resort.

Although paying for law school may, at times, seem overwhelming or impossible, there are many programs available to help with your education expenses. Through institutional, private, and federal funding, as well as using assets and other forms of credit, you can find ways to finance your education and fulfill your dreams of becoming an attorney.

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NEWSLETTER

Are You A Penny Picker-Upper? continued from page 1

Sukie said he started collecting pennies because, well, he wanted to see if he could collect a million of anything.

Cents and sensibility

Some might say that putting Sukie's stash back into circulation was a disservice to the U.S. economy. According to the Citizens to Retire the Penny (CRP), this unassuming coin is a gigantic waste of America's time and money. The cost? About four hours and \$60 annually per person.

Through a complicated series of calculations (including data from the National Association of Convenience Stores and **Walgreen**'s (NYSE: WAG), estimates about how many cash transactions the average person makes each day, the number of people in line that such transactions might affect, and the loss of work productivity), CRP determined that handling pennies costs the country more than \$15 billion annually. That's hardly pocket change.

Proponents of the penny say that eliminating the coin from circulation would lead to higher prices because retailers would round to the nearest five cents, a so-called "rounding tax" that would reportedly cost Americans \$600 million annually. Others — such as zinc miners (pennies are 97.5% zinc) and Coinstar shareholders — clearly have a vested financial interest in keeping the penny presses running.

All day long you'll have good luck ...

Maybe it's just superstition ... or maybe it's reverence

for President Lincoln, but according to the Coinstar survey, two-thirds of Americans say that the penny should be kept as legal tender.

Are we being rational about the pesky penny? According to the work of author Bernice Kanner, reason has little to do with many of our money habits. Kanner sought to answer the burning eternal question — "Are you normal about money?" — in her book of the same name. After polling people about their money habits, she found that "normal" is relative when it comes to handling our cash and spare change. For example:

If the fate of the penny is left to a coin toss, heed this final finding from *Are You Normal About Money?*: People are three times more likely to call "heads" than "tails."

Got a bunch of change rattling around in your piggy bank? Here are a few suggestions:

[these six stocks](#). A quarter a day can add up to **\$10 grand in a decade**. Turn your pennies into [vouchers for products](#) at (Nasdaq: AMZN). Cash in on [the company](#) that helps consumers turn inconvenient amounts of change into wads of useful cash.

Amazon.com is a [Motley Fool Stock Advisor](#) recommendation.

Dayana Yochim's spare-change bowl weighs almost as much as her dog. She owns none of the companies mentioned in this article. The Fool's [rules on disclosure](#) are as accessible as pennies at a 7-Eleven change cup.

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